



Case Study of iWeb Enterprise Suite

The Company is into cotton yarn manufacturing and has their Head office in Mumbai plus plant in Kuppum- Andhra Pradesh.

Problems before implementing IWeb Enterprise Enterprise:

- Managing the information between 2 remote locations
- Managing the inventory level for raw material and finished goods
- Preparing documents related to sales, purchase and accounts
- Inefficiency in tracking the goods inward from the supplier and manage stocks
- Procurement of goods was a big issue
- MIS for the Management.

Challenges Faced by the IWeb Enterprise Implementation Team:

The biggest challenge was centralization between the Head Office & Factory which was achieved through iWeb Enterprise Suite.

Also, understanding their business needs and mapping them to the software was cumbersome since it was a startup company and they did not have any processes nor followed any Document Standards. An onsite Study on the ISO & CMMi standards was conducted for over a Month based on which the full system was designed, configured, customized and implemented. During the Implementation phase their existing personnel were trained on managing and configuring the IWeb Enterprise Suite. Implementation here was carried out on phases. The first phase was consisting of implementing CRM, Supply Chain and Payroll Module. Later on Finance and Manufacturing Modules were considered.

Scenario After IWeb Enterprise Implementation:

- The procurement was centralized so that the decisions can be made from anyplace at any time
- Additionally, stocks levels were maintained and manage in iWeb SRM so that stock can be made available at all the time to the manufacturing unit.
- Also, since all Requisition are now being consolidated Supplier Selection and Purchase Ordering Process, Tracking of Deliveries and the Goods Inward becomes very simple.
- Because of a single system, single Database – The Packing, Processing and Dispatch is also streamlined with the necessary documents and control.
- All the HR and people issue including the hourly wage calculation issues solved miraculously under the PRM (People Relationship Management Module). Time and Attendance being calculated with Biometrics which is directly linked to the IWeb Enterprise Suite and the Salary / Wage calculation logic being customized and fit into the system gives accurate salary records. In-Time, out-time and OutDoor visits being tracked properly with the system.



- With a common system and the implementation of the CRM, SRM and FM Modules Sales, Purchase and Accounts are all being tracked and integrated in common system making the basic customer requirements of single entry, single database and reducing duplication became a reality!
- Finance and compliance level documentation can be prepared easily now
- Manufacturing was streamlined as the sales and manufacturing modules were integrated
- Minute to Minute MIS in terms of the Sales Register, Stock Statement, PO pending etc became a reality with IWeb's Enterprise Suite.
- Since IWeb Enterprise is a totally web-based application. With a single deployment at the server – the system was up and running on all clients via browsers. The customer uses Windows 98 or XP or 2000 on the client side and our application is working on all OS

Winning points:

Our Winning point in this case was the strong Implementation Methodology which is made after 8 years research and experience on various projects and by strictly following the ISO, CMMi and Six Sigma Standards all blended together along with iWeb's RAD Tool/BPMS suite – 'AgileWiz' which is a codeless tool which makes programming redundant.